

WealthManagement

SOLUTIONS FOR YOUR LIFENEEDS™

Market Insights

A periodic newsletter from Idaho Trust

The economic health of the American consumer continues to improve, albeit at a modest pace. Americans' median income has advanced at the fastest pace since the last recession and the poverty rate fell as well, suggesting that economic improvements have begun to broaden out. The upcoming Presidential elections have helped to contribute to the volatility in the financial markets as the outcome appears uncertain at this point.

The U.S. Election & the Economy

Current polls indicate a relatively close race between the two presidential candidates, Hillary Clinton and Donald Trump. This uncertainty has created some near-term concerns in the financial markets. The election news has been a very prominent topic in financial reporting. However, the economic impact from a particular president is unlikely to have as big an impact as many seem to believe. Stocks have done well under both Republican and Democratic Presidents. The direction of the economy is a much more important driver for the direction of the financial markets than which party sits in the Oval office. Moreover, the President is the leader of one branch of our government. A President's political agenda needs the support of Congress and tends to reflect a more moderate outcome than what is presented in political campaigns.

Idaho Trust Bank offers total wealth solutions including its LifeNeeds™ investing process. The LifeNeeds™ investment process utilizes proven strategies and techniques delivered by a highly trained staff of wealth management professionals.

LifeNeeds™ wealth management accounts feature optimized asset allocations, robust security screening and Idaho Trust's unique TacticLogic™ investment process. All of which are tailored to our clients' unique financial needs.

Government policy does impact the economy, but those policy decisions are usually well removed from the standard partisan debate. The actions of the Federal Reserve Bank (Fed) are much more important to financial markets and recent indications from the Fed suggest a continuation of the accommodative monetary policy.

The U.S. economy continues to grow at a very slow pace. The second quarter Gross Domestic Product (GDP) was revised up to 1.4%. This is the seventh quarter in a row where GDP growth has been less than 2.6%. By all historical measures, this continues to be the slowest pace of economic expansion following a recession. Looking ahead, the Atlanta Federal Reserve Bank has an exceptionally accurate forecasting methodology, which is expecting the third quarter GDP to grow 2.8%. If correct, that would represent a nice acceleration from lackluster growth over the past two years.

Looking at other economic indicators, Consumer confidence has reached its highest level in nine years. The labor market has continued to improve over the past few years. Weekly unemployment claims have been at or near healthy levels. In fact, non-seasonally adjusted claims are at their lowest level since 1973. Weekly claims have stayed under 300,000 for almost a year. While the unemployment rate has improved, the labor-force participation rate has remained stubbornly low. Potential employees have not reemerged back into the work force. A good portion of the decline in workforce participation is likely due to retiring baby boomers. A demographic fact that the country is getting older. The good news is that there appears to be some modest improvement in wages. Higher wages will eventually boost consumer spending and, ultimately, have a positive impact on business activity. Recent data from the Labor Department showed hiring and wage gains cooling in August.

The Case-Shiller housing report showed that home prices have risen in most regions. This is important as housing is the wealth driver for many Americans. Remember that the business cycle is to a certain degree the same thing as the housing cycle. This recent recession was different because so many homes were built during the bubble, and has taken some time to reduce the excess inventory. For now, the fundamentals of the housing market are quite solid. There are several areas, such as San Francisco and New York that are experiencing a slowdown on the very high end of the market.

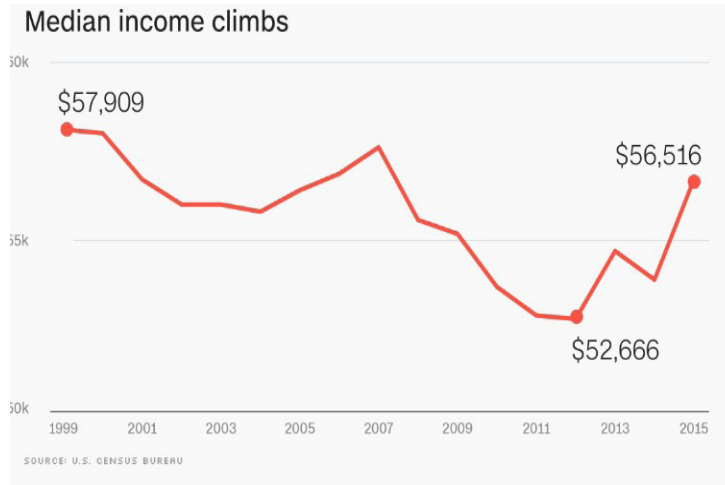
Middle Class Income

A major challenge since the financial crisis has been the decline in income levels for the middle class. As the economy has rebounded following the lows in 2008/09, middle class income levels have failed to keep pace. The U.S. Census Bureau just released its income figures for 2015 and America's middle class experienced a solid increase last year. Median household income rose to \$56,516 in 2015, up 5.2% from a year earlier. It marks the first major increase in median income since 2007, the year before

the recession started. Another encouraging development is that growth is widespread, with all geographic regions and most ethnic groups seeing increases.

Incomes are getting a boost from job gains which has helped break out of the stagnant levels that have persisted during the seven-year U.S. economic recovery. The gains were driven by a combination of employment growth as well as some modest acceleration in wages.

The poverty rate improved as well, declining 1.2 percentage points from 2014 levels to 13.5 percent.



S&P 500 Index

3 Month	3.63%
Year-to-Date	7.84%
1 Year	13.55%
3 Year	11.23%
5 Year	17.05%

MSCI EAFE Net Index

3 Month	5.63%
Year-to-Date	1.73%
1 Year	4.95%
3 Year	0.43%
5 Year	7.87%

Barclays Aggregate Bond Index

3 Month	0.25%
Year-to-Date	5.80%
1 Year	4.85%
3 Year	4.00%
5 Year	2.99%

As of 9.30.2016

Boise Branch

888 W. Broad St.
Boise, Idaho
208.373.6500

Coeur d'Alene Branch

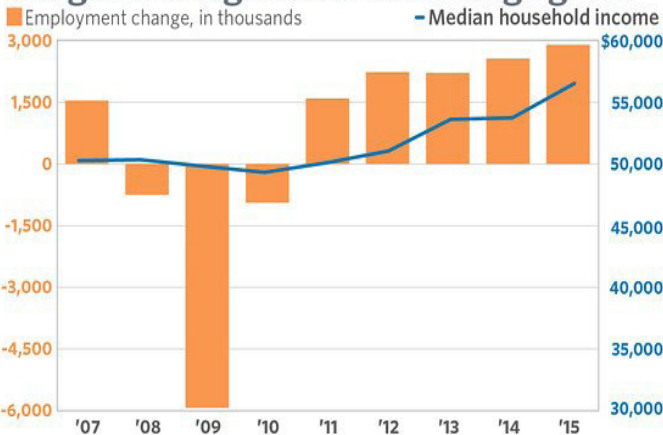
622 E. Sherman Ave.
Coeur d'Alene, Idaho
208.664.6448

Las Vegas Trust Office

2850 W. Horizon
Ridge PKWY, Ste 200
Henderson, Nevada
702.430.4747

Info@IdahoTrust.com
www.IdahoTrust.com

Job gains bring middle-class wage gains



Source: Census Bureau/BLS

A major factor behind the pay hike is the increase in employment. Nearly 3.3 million more Americans were working full-time, year-round, which helped push up median income. Strong labor markets have an important impact on low- and middle-income workers. The annual unemployment rate fell to 5.3% in 2015, compared to 6.2% the prior year.

Conclusion

The improvement in Americans' income point to a brighter economic picture, although still not to levels experienced almost a decade ago. The current level of GDP suggests modest activity levels and does not warrant a sharp increase in interest rates. Therefore, we expect that the Fed will monitor activity and inflation levels which will result in an environment of slowly rising interest rates in the foreseeable future.

1. Consult an Idaho Trust Bank financial consultant for more details. Securities and insurance products are offered through LPL Financial and its affiliates, Member FINRA/SIP. Idaho Trust Bank is not a registered broker/dealer and has a brokerage affiliate arrangement with LPL Financial. Idaho Trust Bank is a separate company from LPL Financial. Investment accounts generally under \$300,000; Insurance and Annuities of all sizes.

2. Please see the Idaho Trust Bank Schedule for Fees. Investment accounts generally over \$300,000.

3. Please see the Idaho Trust Bank Schedule of Fees. Investment accounts generally over \$500,000. Certain products may be provided by a Financial Consultant of Idaho Trust Financial is utilized: (1) Securities and insurance products are offered through LPL Financial and its affiliates, Member FINRA/SIPC; (2) Idaho Trust Bank is not a registered broker/dealer and has a brokerage affiliate arrangement with LPL Financial; and, (3) Idaho Trust Bank is a separate company from LPL Financial, Idaho Trust Bank does not provide tax or legal advice. Overlay Asset Management utilizes external and/or internal managers selected by Idaho Trust Bank.

4. Certain products may be provided by a Financial Consultant of Idaho Trust Financial. Securities and insurance products are offered through LPL Financial and its affiliates, Member FINRA/SIPC. Idaho Trust Bank is not a registered broker/dealer and has a brokerage affiliate arrangement with LPL Financial. Idaho Trust Bank is a separate company from LPL Financial. Idaho Trust Bank does not provide tax or legal advice.

5. Exchange Traded Funds (ETF), mutual funds and individual stocks are subject to risks and fluctuate in value. Neither asset allocation nor diversification assure a profit or protect against loss. International investing involves special risks including increased volatility, political risks, and differences in auditing and other financial standards. Small-cap stocks have historically experienced greater volatility than average. High yield, lower-rated securities generally entail greater market, credit and liquidity risks than investment grade securities and may include higher volatility and higher risk of default. Bond prices are sensitive to changes in interest rates and a rise in interest rates can cause a decline in their prices. Past performance is no guarantee of future results. No representation is hereby made of the risk and/or return of any particular portfolio. There is no guarantee that any suggested investment strategy will work in any market. You should fully and carefully consider all objectives, risks, expenses and fee before you invest.

6. Portfolios are illustrative only. ActualLifeNeeds™ Portfolios will vary from time to time as determined by Idaho Trust Bank. No representation is hereby made of the risk and/or return of any particular portfolio. There is no guarantee that any suggested investment strategy will work in any market. You should fully and carefully consider all objectives, risks, expenses and fees before you invest. Past performance is no guarantee of future results.

Exchange Traded Funds (ETF), mutual funds and individual stocks are subject to risks and fluctuate in value. Neither asset allocation nor diversification assure a profit or protect against loss. International investing involves special risks including increased volatility, political risks, differences in auditing and other financial standards. Small-cap stocks have historically experienced greater volatility than average. High yield, lower-rated securities generally entail greater market, credit and liquidity risks than investment grade securities and may include higher volatility and higher risk of default. Bond prices are sensitive to changes in interest rates and a rise in interest rates can cause a decline in their prices. Past performance is no guarantee of future results. For more information about performance of Idaho Trust Strategies and our performance calculation methodology, please contact us. Actual client performance may vary from the performance of model portfolios and/or any strategy. No representation is hereby made of the risk and/or return of any particular portfolio. There is no guarantee that any suggested investment strategy will work in any market. You should fully and carefully consider all objectives, risks, expenses and fees before you invest.

Portfolios are illustrative only. Actual LifeNeeds™ Portfolios will vary from time to time as determined by Idaho Trust Bank. The Idaho Trust investment strategies will vary from time to time as determined by Idaho Trust Bank. The information and analysis expressed herein are for general information only and are not intended to provide specific advice or recommendations for any individual or entity. Information contained herein has been obtained by sources we consider reliable, but is not guaranteed. Any opinions expressed are based on our interpretation of data available to us at the time of the original publication of the report. These opinions are subject to change at any time without notice.

NOT A DEPOSIT • NOT FDIC INSURED • NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY • NOT GUARANTEED BY THE BANK • MAY GO DOWN IN VALUE

Rev. 9.30.16 ©Idaho Trust Bank, 2016. All Rights Reserved.